Living Lutheran informs and inspires the Evangelical Lutheran Church in America’s (ELCA) most influential leaders and members and is a trusted source of new ideas and fresh perspectives in Spirit-centered living. Living Lutheran plays a vital role in connecting church members to each other and the world. Living Lutheran focuses on stories of real people who are making a difference in their communities and in the world. Our readers are engaged, educated, have disposable income and are passionate about their church and Lutheran heritage.

To learn about Living Lutheran advertising opportunities, contact:

Bill Spilman
Advertising Sales
Innovative Media Solutions
(309) 483-6467
bill@innovativemediasolutions.com
Readership

_Living Lutheran_ (print)
- Circulation: **133,407**
- Reach: more than **400,221**

_LivingLutheran.org_
- **36,925** average users per month
- **78,629** average page views per month

_LLStories_ (e-digest)
- Subscribers: **6,021**
- Open rate: **31%**
Demographics

*Living Lutheran* readers and web visitors are well-educated, economically independent individuals who are interested in religiously oriented content that tells the stories of the ELCA through best practices, faith sharing, devotion, being a Lutheran, worship and religious trends.

**About our print readers**

- **72%** are between the ages 45-74
- **85%** have a college degree
- **71.5%** are married/partnered

More than **55%** of households earn more than $60,000 per year

- **41%** male  
  - **57%** female
  - **2%** prefer not to respond

*(Statistics taken from summer 2017 survey)*

**LivingLutheran.org**

**About our visitors**

- **30%** are between the ages 25-44
- **66%** are 45 and older

- **35%** male  
  - **65%** female

**Top 10 affinity interest**

1. Food and dining
2. News and politics
3. Book lovers
4. Art and theater
5. Shoppers/value shoppers
6. Avid investors
7. TV lovers
8. Health and fitness buffs
9. Travel buffs
10. Pet lovers
Ad specifications

Trim size is 8” x 10½”. All copy must be ¼” inside the trim. Bleed dimensions extend ¼” out from trim. For non-bleed ads, use the live area specs.

Preferred file format is press-quality PDF (cmyk or grayscale only with crop marks included).

Inserts:
Inserts must be provided by the advertiser, folded and untrimmed. A sample of the inserts must be submitted for approval two weeks prior to the closing date. Any special production costs involved will be paid for by the advertiser. Geographically sorted inserts available.

Editorial-type ads:
Publisher reserves the right to print the word “Sponsored” on accepted advertising if it appears to cause confusion with or closely resembles editorial content. The advertiser will be notified prior to print.

Please note: To authorize Living Lutheran to receive and place advertisements from congregations during their time of pastoral vacancy, you must receive permission from the synod’s bishop to place the ad. Every advertisement will include at the bottom, “Contact ______ Synod office for further information.”
# Production Schedule 2020

<table>
<thead>
<tr>
<th>Issue</th>
<th>Editorial Calendar (subject to change)</th>
<th>Print ad reservation</th>
<th>Print ad artwork due</th>
<th>Web/E-digest ad reservation</th>
<th>Web/E-digest ad artwork due</th>
</tr>
</thead>
<tbody>
<tr>
<td>February</td>
<td>Theme: Tech and Church</td>
<td>12/11/19</td>
<td>12/18/19</td>
<td>1/8/20</td>
<td>1/22/20</td>
</tr>
<tr>
<td>March</td>
<td>Ordination/Deacons lead</td>
<td>1/2/20</td>
<td>1/15/20</td>
<td>2/5/20</td>
<td>2/19/20</td>
</tr>
<tr>
<td>April</td>
<td>Vocation lead</td>
<td>2/5/20</td>
<td>2/19/20</td>
<td>3/11/20</td>
<td>3/25/20</td>
</tr>
<tr>
<td>June/July</td>
<td>Theme: Care for Creation</td>
<td>4/8/20</td>
<td>4/15/20</td>
<td>5/6/20</td>
<td>5/20/20</td>
</tr>
<tr>
<td>June</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>July</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>September</td>
<td>Davey and Goliath lead</td>
<td>7/8/20</td>
<td>7/22/20</td>
<td>8/5/20</td>
<td>8/19/20</td>
</tr>
<tr>
<td>October</td>
<td>Global lead</td>
<td>7/29/20</td>
<td>8/19/20</td>
<td>9/9/20</td>
<td>9/23/20</td>
</tr>
<tr>
<td>November</td>
<td>Church and State lead</td>
<td>9/2/20</td>
<td>9/16/20</td>
<td>10/7/20</td>
<td>10/21/20</td>
</tr>
<tr>
<td>December</td>
<td>Advent/Christmas</td>
<td>10/7/20</td>
<td>10/14/20</td>
<td>11/4/20</td>
<td>11/18/20</td>
</tr>
</tbody>
</table>
# 2020 Ad Rates

<table>
<thead>
<tr>
<th>Display</th>
<th>1X</th>
<th>3X</th>
<th>6X</th>
<th>12X</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 page spread</td>
<td>$8100</td>
<td>$7290</td>
<td>$6885</td>
<td>$6480</td>
</tr>
<tr>
<td>Full page/ Half page spread</td>
<td>$4050</td>
<td>$3645</td>
<td>$3443</td>
<td>$3240</td>
</tr>
<tr>
<td>2/3 page</td>
<td>$2700</td>
<td>$2430</td>
<td>$2295</td>
<td>$2160</td>
</tr>
<tr>
<td>Half-page</td>
<td>$2025</td>
<td>$1823</td>
<td>$1721</td>
<td>$1620</td>
</tr>
<tr>
<td>1/3 page (vertical only)</td>
<td>$1350</td>
<td>$1215</td>
<td>$1148</td>
<td>$1080</td>
</tr>
<tr>
<td>1/4 page (previously was 1/6)</td>
<td>$1012</td>
<td>$911</td>
<td>$860</td>
<td>$810</td>
</tr>
<tr>
<td>2nd Cover</td>
<td>$8360</td>
<td>$7524</td>
<td>$7106</td>
<td>$6688</td>
</tr>
<tr>
<td>3rd Cover</td>
<td>$8360</td>
<td>$7524</td>
<td>$7106</td>
<td>$6688</td>
</tr>
<tr>
<td>4th Cover</td>
<td>$8740</td>
<td>$7866</td>
<td>$7429</td>
<td>$6992</td>
</tr>
</tbody>
</table>

**LivingLutheran.org advertising**
Advertising on the website is per month and all three placements are between 33-100% SOV, depending on what is sold. (Example: If only one ad is sold in slot for the month, it recieves 100% SOV.) Competing advertisers will not rotate in the same space.

<table>
<thead>
<tr>
<th>Size</th>
<th>1x</th>
<th>3x</th>
<th>6x</th>
<th>12x</th>
</tr>
</thead>
<tbody>
<tr>
<td>Skyscraper (160px x 600px)</td>
<td>$650</td>
<td>$600</td>
<td>$550</td>
<td>$500</td>
</tr>
<tr>
<td>Top leaderboard (728px X 90px)</td>
<td>$600</td>
<td>$550</td>
<td>$500</td>
<td>$450</td>
</tr>
<tr>
<td>Bottom leaderboard (600px X 90px)</td>
<td>$500</td>
<td>$450</td>
<td>$400</td>
<td>$350</td>
</tr>
</tbody>
</table>

**LLStories (e-digest)**
The LLStories e-digest subscribers choose the frequency of receipt – weekly, biweekly or monthly. The cost of the placements are for one month. There are three ad placements in each email blast.

<table>
<thead>
<tr>
<th>1 month (delivered weekly)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Leaderboard (600px X 90px)</td>
<td>$400</td>
</tr>
</tbody>
</table>

**LivingLutheran.org and LLStories specifications and deadlines**
All digital ads are due two weeks prior to launch.

Web advertisements must be delivered in .gif, .jpg or .swf format.

E-digest advertisements must be delivered in .gif or .jpg format.

To learn about Living Lutheran advertising opportunities, contact:
Bill Spillman
Advertising Sales
Innovative Media Solutions
(309) 483-6467
bill@innovativemediasolutions.com
5. Any advertisement must be clearly identifiable as such. Creative that resembles the editorial format of the magazine is subject to rejection or the addition of the word “SPONSORED” clearly marked at the top of the ad.

4. The magazine’s logo cannot be used in any advertising or any advertiser’s promotion without prior approval of the editor of Living Lutheran.

5. Because of the potential for misleading readers and the likelihood of misinterpretation, stringent standards will be applied to the review of advertisements for investments, real estate ventures, personal development, merchandise orders by mail, or from organizations not related to the Evangelical Lutheran Church in America (ELCA) with the word “Lutheran” in their name.

6. Advertising from non-ELCA agencies requesting donations, financial or “in-kind” support, is subject to stringent review by Living Lutheran. This review will include, but is not restricted to:
   - The percentage of income devoted to the advertiser’s administrative overhead, including fundraising activities.
   - The degree to which the advertiser’s aims are in harmony with the mission of the ELCA, ascertained in consultation with the staff of appropriate churchwide units.
   - The degree of similarity to projects, activities or programs currently being supported by the ELCA.

7. Advertising that directly conflicts or competes with ministries of the ELCA are not permitted.

8. Advertising from sources other than official ELCA agencies that deals with matters of conscience, morality, ethics, theological doctrine, etc. is subject to particularly stringent scrutiny because of the likelihood that readers will believe that the ELCA substantially endorses the opinions expressed. In general, such advertising will not be accepted for publication.

9. Pharmaceutical and medical advertising is particularly sensitive and may be subject to review and individual ad approval.

10. Advertisements for political campaigns, alcohol, tobacco and weapons are prohibited.

11. Advertisements that require the reader to clip or cut out the ad are prohibited.

12. Advertising announcing vacancies for which clergy may be considered is allowed only when consistent with the call procedures of the ELCA.

13. Mail order advertising is subject to the following conditions:
   - Only merchandise of which delivery within 30 days is assured may be advertised.
   - If delivery is not made within 30 days, customers must be offered an opportunity to cancel their orders with full refund.
   - Full and prompt refunds must be issued to customers who mail back unused merchandise within 10 days from the date of receipt. Personalized merchandise is not covered by this rule.
   - Substitution of items without the customer’s prior consent is not allowed.
   - Advertisements that direct replies to a post office or private mail service box must also include the legal name and complete mailing address of the advertiser.
PLEASE COMPLETE A SEPARATE FORM FOR EACH ADVERTISING OPPORTUNITY

Advertising opportunity: __________________________________________________________

Company: ____________________________

Ad size: ____________________________ Frequency: ____________________________

Ad position: ____________________________ Rate: ____________________________

Purchase order number: ____________________________

Contract authorized by (print): ______________________________________________________

Authorized signature: ____________________________ Date: ____________________________

ADVERTISING CONTACT

Name: __________________________________________________________

Company: __________________________________________________________

Address: __________________________________________________________

City/State/ZIP: __________________________________________________________

Phone: ____________________________ Fax: ____________________________

Email: __________________________________________________________________________

BILL TO (if different from advertising contact)

Name: __________________________________________________________

Company: __________________________________________________________

Address: __________________________________________________________

City/State/ZIP: __________________________________________________________

Phone: ____________________________ Fax: ____________________________

Email: __________________________________________________________________________

IMPORTANT NOTES

- Advertiser and advertising is subject to approval by the Evangelical Lutheran Church in America.
- Individual ads cannot be canceled after space close deadline.
- Any files that do not follow the requirements are subject to an additional production charge.
- A 15% commission is allowed to recognized advertising agencies.

ADVERTISING REPRESENTATIVE

Bill Spilman
bill@innovativemediasolutions.com
320 West Chestnut Street
PO Box 399
Oneida, Illinois 61467
P (309) 483-6467
F (309) 483-2371

AD PLACEMENT

PRINT
☐ January 2020
☐ February
☐ March
☐ April
☐ May
☐ June/July
☐ August
☐ September
☐ October
☐ November
☐ December
☐ January 2021

LIVINGLUTHERAN.ORG
☐ Skyscraper
(160 px X 600 px)
☐ Top leaderboard
(728 px X 90 px)
☐ Bottom leaderboard
(600 px X 90 px)

LL STORIES
☐ Leaderboard
(600 px X 90 px)